

Message Text

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PAGE 01 CARACA 08610 032017Z

62

ACTION AGR-20

INFO OCT-01 ARA-16 ISO-00 EB-11 COME-00 RSC-01 DRC-01

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R 031928Z SEP 74

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 5736

UNCLAS CARACAS 8610

E.O. 11652: N/A

TAGS: EAGR, VE

1. ON SEPT. 2 AGATTACHE AND ECON COUNSELOR MET WITH MINISTER OF DEVELOPMENT QUERO MORALES AT HIS REQUEST. MINISTER EXPRESSED HIS (AND VENEZUELAN GOVERNMENT'S) INTEREST IN ENTERING INTO LONG-TERM PURCHASE ARRANGEMENT FOR WHEAT WITH "U.S. FARMER COOPERATIVES."

MINISTER BELIEVED THAT BUYING DIRECTLY FROM FARMER COOPERATIVES WOULD RESULT IN LOWER PRICES FOR VENEZUELA.

2. AGATTACHE EXPLAINED THAT WHILE THERE ARE COOPERATIVES WHICH EXPORT WHEAT, PRICES CHARGED ARE IN LINE WITH THOSE CHARGED BY "PRIVATE EXPORT COMPANIES."

3. MINISTER REMAINED INTERESTED IN CONTACTING "COOPERATIVES" AS WELL AS OBTAINING UP-TO-DATE WHEAT PRICE INFORMATION. AGATTACHE PROMISED TO FURNISH INFORMATION ON BOTH SUBJECTS.

4. PLEASE FURNISH AS SOON AS POSSIBLE NAMES AND ADDRESSES OF U.S. FARM COOPERATIVES INVOLVED IN EXPORT OF WHEAT, AS WELL AS WITH SERVICE(S) WHICH GOV COULD SUBSCRIBE TO FOR PRICE INFORMATION.

5. MINISTER ALSO STATED THAT A MISSION MAY TRAVEL TO THE U.S. SHORTLY TO INVESTIGATE POSSIBILITY OF ENTERING INTO "LONG-TERM" CONTRACT WITH COOPERATIVE(S) FOR

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PAGE 02 CARACA 08610 032017Z

NATION'S WHEAT NEEDS. AS PLANS FIRM-UP EMBASSY

WILL FURNISH PARTICULARS. IN VIEW OF SIGNIFICANT SIZE
OF VENZUELAN MARKET(AND PAST INTEREST OF CANADA IN THIS
MARKET) BELIEVE USDA AND U.S. WHEAT INDUSTRY SHOULD
ASSIST THIS GROUP. PLEASE ADVISE.
FISHER

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NNN

Message Attributes

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